

Consultant Compensation and Work Types

Non-Negotiated Lump Sum	Negotiated Lump Sum	Cost Plus Fixed Fee (negotiated unless otherwise noted)	Specific Rates of Compensation	Cost Per Unit of Work
<i>Work effort needed to perform the scope is predictable and consultant is subject to few risks outside its control</i>	<i>General work effort is predictable but input on detailed task breakout before contracting is desirable, consultant is subject to few risks outside its control</i>	<i>Consultant is subject to cost uncertainties/risks outside of its control (e.g., site risks, outside contractor schedules)</i>	<i>Contract might never be tasked, dependent on external events (e.g., natural disasters), or consultant is serving as owner's representative on a construction project (e.g., CE&I)</i>	<i>Work effort per unit is predictable and closely tied to the level of production associated with the deliverable</i>
Typical Road Design (e.g., 3R projects, intersection imprv'mts, ordinary capacity)	Complex Road Design (e.g., interstate interchanges, urban interstate or arterials)	Utility Coordination (in Design and/or Construction)	CE&I (non-negotiated) and Owner Verification	Geotech
Simple Traffic (e.g., Tier One Analysis)	Complex Traffic (not otherwise described)	Environmental	Construction Support	Real Estate
Off-system Bridge Design	Simple On-system Bridge Design (typically rural; e.g., slab-span, quad-beam, PPC girder)	Complex Bridge Design (not otherwise described)	Embedded or Similar Staff Augmentation Contracts¹	SUE (Designation)
Small/Routine Program Management (e.g., Local Road Safety, Safe Routes to Public Places, Road Transfer)	Value Engineering	Major Program Management (e.g., ARRA, LTM) ITS Implementation & Design	Emergency Response Contracts (e.g., debris monitoring)	
Feasibility Reviews		Innovative Procurement Support	ITS Management, Operations & Maintenance Engineering & Inspection (ME&I)	
Typical Survey (e.g., Property Survey, R-o-W Mapping, and Topographic) *2		Constructability Review (non-negotiated) (should only be used on large, highly complex projects)	* Survey for Section 64 and Section 79 for FEMA reimbursed contracts	
Inspection (other than CE&I)		CPM -Critical Path Monitoring		

¹ To be used only when consultant staff is placed on an on-call basis and tasked as needed by DOTD staff to review/produce specific deliverables. Not to be used for program management or other services required on an annual or similar ongoing basis.

² Specific Rates of Compensation to be used for survey work for Section 64 and Section 79 for FEMA reimbursed contracts